



MKI Weekly Newsletter

May 15, 2017

Mo-Kan Insurance Services, Inc.

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We're on the Web:
<http://www.mkione.com/>

On our web site go to the
"Forms" Tab and you will find:

- A link to iPipeline, where you will find annuity product forms for:
 - ◇ [Columbus Life](#)
 - ◇ [Reliance Standard](#)
 - ◇ [The Standard](#)
 - ◇ [Principal](#)
- [Delaware Life](#) forms for MO, KS, IL, OK

For current rates, here is a direct link to the "Rates" tab.
[Rates](#)

Go to the "Links" tab for a link to the Prudential My Term and My Legacy login page.

Schedules:

Chris: In KC area all week.

Amy: In office all week.

National Western Life Contest

Congratulations to the first three winners of a \$25 NWL gift card. Those winners are Chris Klinginsmith, Scott Pummill and Judi Gaus. There are still two more gift cards to be given out to the next two producers who request an illustration for indexed single premium life from Heather Hall at National Western Life. Remember, it must be for a real client.

Current Interest Rates

<u>Columbus Life</u>	<u>Year 1</u>	<u>Year 2-7</u>
Passport 2	3.90%	1.90%
Passport 3	3.80%	1.80%
Passport 4	3.70%	1.70%
Passport 5	3.65%	1.65%

<u>Delaware Life</u>	
Pinnacle MYGA 3 yr	2.00%
Pinnacle MYGA 5 yr	2.55%
Pinnacle MYGA 7 yr	3.00%
Pinnacle MYGA 10 yr	3.25%

Principal Financial Group

See Rate Sheet on our Website. Click here: [Rates](#)

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