



MKI Weekly Newsletter

April 10, 2017

Mo-Kan Insurance Services, Inc.

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We're on the Web:
<http://www.mkione.com/>

On our web site go to the
"Forms" Tab and you will find:

- A link to iPipeline, where you will find annuity product forms for:
 - ◇ [Columbus Life](#)
 - ◇ [Reliance Standard](#)
 - ◇ [The Standard](#)
 - ◇ [Principal](#)
- [Delaware Life](#) forms for MO, KS, IL, OK

For current rates, here is a direct link to the "Rates" tab.
[Rates](#)

Go to the "Links" tab for a link to the Prudential My Term and My Legacy login page.

Schedules:

Gary: In KC area Mon - Thur.
Out of office on Fri.

Chris: In KC area all week.

Amy: In office all week.

IRA Contribution Deadline is April 18

The deadline for making IRA contributions for 2016 is April 18. If any of your clients want to make a contribution, you should have them open a bank IRA first, and then transfer it to the appropriate insurance company. This way you will make sure your clients get proper credit by the deadline date. If you have any questions, call MKI.

Current Interest Rates

<u>Columbus Life</u>	<u>Year 1</u>	<u>Year 2-7</u>
Passport 2	3.90%	1.90%
Passport 3	3.80%	1.80%
Passport 4	3.70%	1.70%
Passport 5	3.65%	1.65%

<u>Delaware Life</u>	<u>Year 1</u>	<u>Year 2</u>
Pinnacle MYGA 3 yr	2.10%	
Pinnacle MYGA 5 yr	2.65%	
Pinnacle MYGA 7 yr	3.00%	
Pinnacle MYGA 10 yr	3.25%	

<u>The Standard</u>	<u>Year 1</u>	<u>Year 2</u>
PGA 5	2.50%	1.50%
PGA 7	2.65%	1.65%
PGA 9	2.75%	1.75%

Principal Financial Group

See Rate Sheet on our Website. Click here: [Rates](#)

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