



# MKI Weekly Newsletter

March 6, 2017

Mo-Kan Insurance Services, Inc.

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We're on the Web:  
<http://www.mkione.com/>

On our web site go to the  
"Forms" Tab and you will find:

- A link to iPipeline, where you will find annuity product forms for:
  - ◇ Columbus Life
  - ◇ Reliance Standard
  - ◇ The Standard
  - ◇ Principal
- Delaware Life forms for MO, KS, IL, OK

For current rates, here is a direct link to the "Rates" tab.  
[Rates](#)

Go to the "Links" tab for a link to the Prudential My Term and My Legacy login page.

## Schedules:

**Gary:** In KC area all week.

**Chris:** In KC area all week.

**Amy:** In office all week.

## Rates are Still Great

So, 4 and 2 are gone, but the Passport is still a great deal for our customers. If rates stay essentially the same over the next seven years, a \$100,000 Passport will grow to \$116,321. If bank rates stay essentially the same over the next seven years, \$100,000 will only grow to \$102,525, for a difference of \$13,797. The Passport is still a very good investment for our clients' safe money.

## Current Interest Rates

<u>Columbus Life</u>	<u>Year 1</u>	<u>Year 2-7</u>
Passport 2	3.90%	1.90%
Passport 3	3.80%	1.80%
Passport 4	3.70%	1.70%
Passport 5	3.65%	1.65%

<u>Delaware Life</u>	
Pinnacle MYGA 3 yr	2.10%
Pinnacle MYGA 5 yr	2.65%
Pinnacle MYGA 7 yr	3.00%
Pinnacle MYGA 10 yr	3.25%

### Principal Financial Group

See Rate Sheet on our Website. Click here: [Rates](#)

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