



# MKI Weekly Newsletter

March 13, 2017

Mo-Kan Insurance Services, Inc.

4200 Little Blue Parkway  
Suite 610  
Independence, MO 64057

(816) 478-6166  
(816) 478-9067 Fax

We're on the Web:  
<http://www.mkione.com/>

On our web site go to the  
"Forms" Tab and you will find:

- A link to iPipeline, where you will find annuity product forms for:
  - ◇ [Columbus Life](#)
  - ◇ [Reliance Standard](#)
  - ◇ [The Standard](#)
  - ◇ [Principal](#)
- [Delaware Life](#) forms for MO, KS, IL, OK

For current rates, here is a direct link to the "Rates" tab.  
[Rates](#)

Go to the "Links" tab for a link to the Prudential My Term and My Legacy login page.

## Schedules:

**Gary:** In KC area all week.

**Chris:** In KC area all week.

**Amy:** In office Mon - Thu.

## Tax Reference Sheet

Now is a good time to review IRA contribution limits. To help you with that information, Columbus Life puts out a Tax Reference Sheet each year. We have a link to it on our website (click on link in left hand column of this newsletter) under Links. We encourage you to print off the Reference Sheet and keep it handy for quick reference during the year. In addition, when you pull up the document, in the bottom right hand corner you will see a QR code you can scan to download a free Tax Reference App.

## Current Interest Rates

<u>Columbus Life</u>	<u>Year 1</u>	<u>Year 2-7</u>
Passport 2	3.90%	1.90%
Passport 3	3.80%	1.80%
Passport 4	3.70%	1.70%
Passport 5	3.65%	1.65%

<u>Delaware Life</u>	
Pinnacle MYGA 3 yr	2.10%
Pinnacle MYGA 5 yr	2.65%
Pinnacle MYGA 7 yr	3.00%
Pinnacle MYGA 10 yr	3.25%

### Principal Financial Group

See Rate Sheet on our Website. Click here: [Rates](#)

**Gary Oelschlaeger**, Account Manager; email: [garyo@mki1.com](mailto:garyo@mki1.com)  
**Chris Walden**, Account Manager; email: [chrisw@mki1.com](mailto:chrisw@mki1.com)  
**Amy Schoneboom**, Internal Account Manager; email: [amys@mki1.com](mailto:amys@mki1.com)