



MKI Weekly Newsletter

January 4, 2017

Mo-Kan Insurance Services, Inc.

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We're on the Web:
<http://www.mkione.com/>

On our web site go to the
"Forms" Tab and you will find:

- A link to iPipeline, where you will find annuity product forms for:
 - ◇ Columbus Life
 - ◇ Reliance Standard
 - ◇ The Standard
 - ◇ Principal
- Delaware Life forms for MO, KS, IL, OK

For current rates, here is a direct link to the "Rates" tab.
[Rates](#)

Go to the "Links" tab for a link to the Prudential My Term and My Legacy login page.

Schedules:

Gary: In KC area this week

Chris: In KC area this week

Amy: In office all week

Rate Increases!!!!

It is a new year, and there are **new rates!** Be sure to check out the new rate sheets on our website.

Remember to be doing your annual reviews for current customers, and give them an opportunity to invest again and take advantage of the new and improved rates.

Current Interest Rates

<u>Columbus Life</u>	<u>Year 1</u>	<u>Year 2-7</u>
Passport 2	4.00%	2.00%
Passport 3	3.90%	1.90%
Passport 4	3.80%	1.80%
Passport 5	3.75%	1.75%

<u>Delaware Life</u>	
Pinnacle MYGA 3 yr	2.00%
Pinnacle MYGA 5 yr	2.50%
Pinnacle MYGA 7 yr	2.75%
Pinnacle MYGA 10 yr	3.00%

Principal Financial Group

See Rate Sheet on our Website. Click here: [Rates](#)

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