



MKI Weekly Newsletter

January 30, 2017

Mo-Kan Insurance Services, Inc.

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We're on the Web:
<http://www.mkione.com/>

On our web site go to the
"Forms" Tab and you will find:

- A link to iPipeline, where you will find annuity product forms for:
 - ◇ [Columbus Life](#)
 - ◇ [Reliance Standard](#)
 - ◇ [The Standard](#)
 - ◇ [Principal](#)
- [Delaware Life](#) forms for MO, KS, IL, OK

For current rates, here is a direct link to the "Rates" tab.
[Rates](#)

Go to the "Links" tab for a link to the Prudential My Term and My Legacy login page.

Schedules:

Gary: Wed - Jeff City
Thu - Columbia

Chris: In KC area this week

Amy: In office all week

NWL Product Review Webinar

Be sure to mark your calendars for Tuesday, January 31. There is going to be a webinar at 2:00 to go over the National Western Life product. Gary mistakenly gave some of you the wrong date, so be sure to note that it is **TUESDAY, 1/31**. The webinar should last approximately 30 minutes. Below is information on joining the meeting.

Please join my meeting from your computer, tablet or smartphone.
<https://global.gotomeeting.com/join/244029901>

You can also dial in using your phone.

United States: +1 (571) 317-3122

Access Code: 244-029-901

First GoToMeeting? Try a test session: <http://help.citrix.com/getready>

Current Interest Rates

Columbus Life

	<u>Year 1</u>	<u>Year 2-7</u>
Passport 2	4.00%	2.00%
Passport 3	3.90%	1.90%
Passport 4	3.80%	1.80%
Passport 5	3.75%	1.75%

Delaware Life

Pinnacle MYGA 3 yr	2.10%
Pinnacle MYGA 5 yr	2.65%
Pinnacle MYGA 7 yr	2.85%
Pinnacle MYGA 10 yr	3.10%

Principal Financial Group

See Rate Sheet on our Website. Click here: [Rates](#)

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