



MKI Weekly Newsletter

January 16, 2017

Mo-Kan Insurance Services, Inc.

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We're on the Web:
<http://www.mkione.com/>

On our web site go to the
"Forms" Tab and you will find:

- A link to iPipeline, where you will find annuity product forms for:
 - ◇ Columbus Life
 - ◇ Reliance Standard
 - ◇ The Standard
 - ◇ Principal
- Delaware Life forms for MO, KS, IL, OK

For current rates, here is a direct link to the "Rates" tab.
[Rates](#)

Go to the "Links" tab for a link to the Prudential My Term and My Legacy login page.

Schedules:

Gary: In KC area this week
Chris: In KC area this week
Amy: In office all week

Start 2017 With A New Habit

It takes 21 days to form a new habit, and your habits are what carry you to success. Start the habit today of prospecting on a regular basis. You have your goals, so let's focus on what it's going to take to achieve them. Make 2017 the best year ever. Write down your 21 day plan! Start today!

Current Interest Rates

<u>Columbus Life</u>	<u>Year 1</u>	<u>Year 2-7</u>
Passport 2	4.00%	2.00%
Passport 3	3.90%	1.90%
Passport 4	3.80%	1.80%
Passport 5	3.75%	1.75%

<u>Delaware Life</u>	
Pinnacle MYGA 3 yr	2.00%
Pinnacle MYGA 5 yr	2.50%
Pinnacle MYGA 7 yr	2.75%
Pinnacle MYGA 10 yr	3.00%

Principal Financial Group
See Rate Sheet on our Website. Click here: [Rates](#)

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