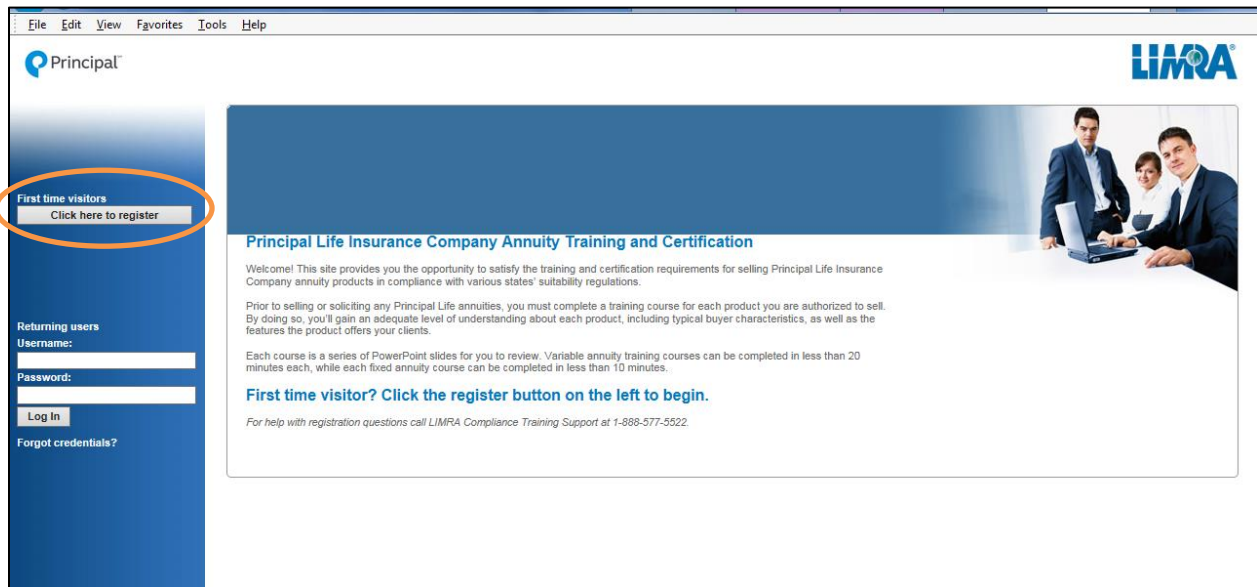
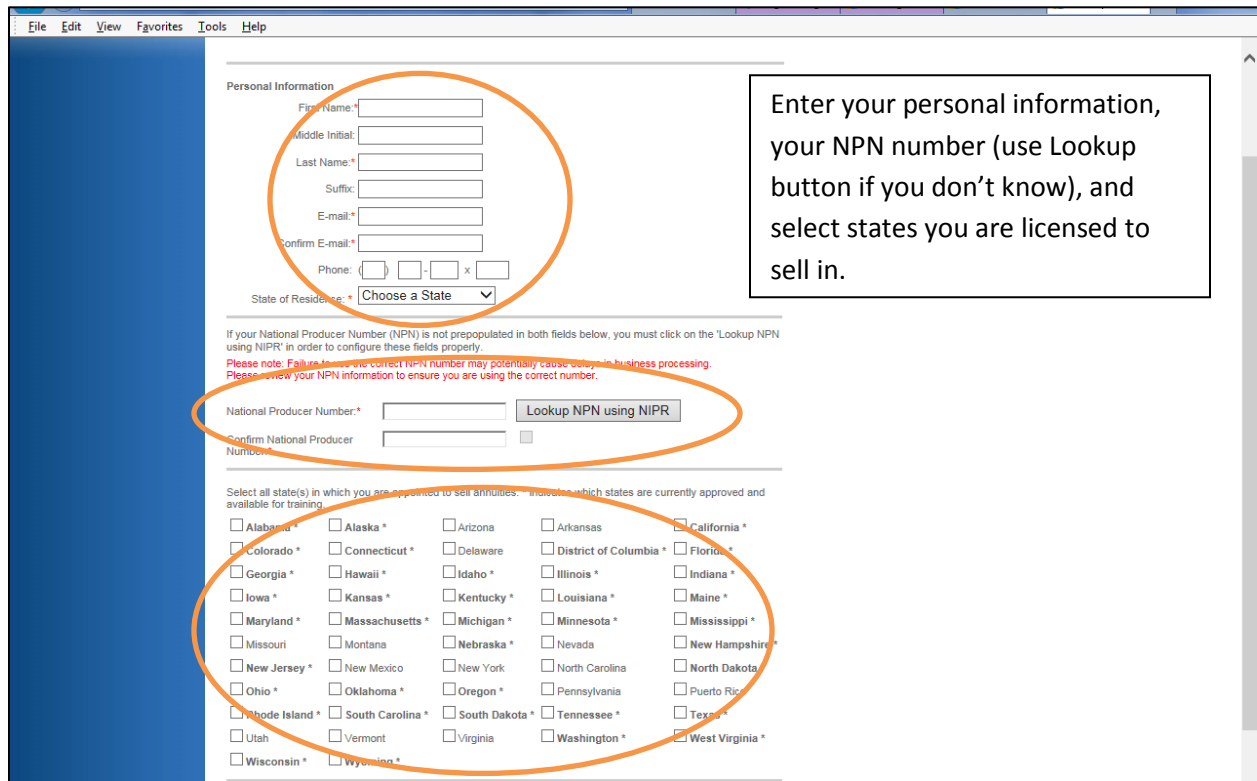


How to enroll in Principal Product Training through LIMRA

1. Visit the following website: <http://naic.pinpointglobal.com/Principal/Apps/default.aspx>
2. Select "Click here to register" button to begin enrollment



3. Enter your information on the registration page



Utah Vermont Virginia Washington * West Virginia *
 Wisconsin * Wyoming *

Firm or Broker/Dealer Selection

Please type the first few letters of the name of the firm or broker/dealer you are associated with, then select from the list presented.

To confirm your selection you must click on the "Select Firm or Broker/Dealer" button.

Current selection:

Create Your Password

Must be 8 characters and include 1 number (e.g. abcde123). Please make note of this password. You will need it the next time you access this site.

Password:
 Confirm Password:

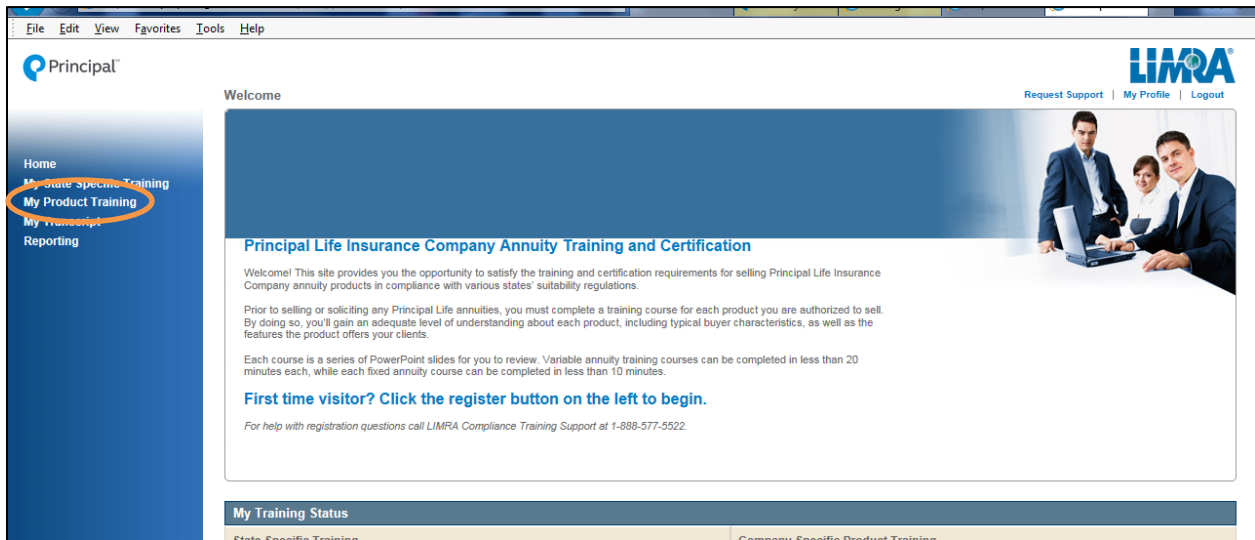
Insurance issued by Principal Life Insurance Company. Securities offered through Principal Securities, Inc., 800-247-1737, Member SIPC. Principal Life and Principal

Select the firm you sell annuities through (begin typing and the name should drop down below). If your firm does not display, type "Other*" and select that option. **CLICK "SELECT FIRM or BROKER/DEALER" BUTTON**

Create your password and click "Register"

*Selecting "Other" will show all Principal annuity products which you may not be able to sell. Check with your back office or our Sales Desk to confirm what products you have available.

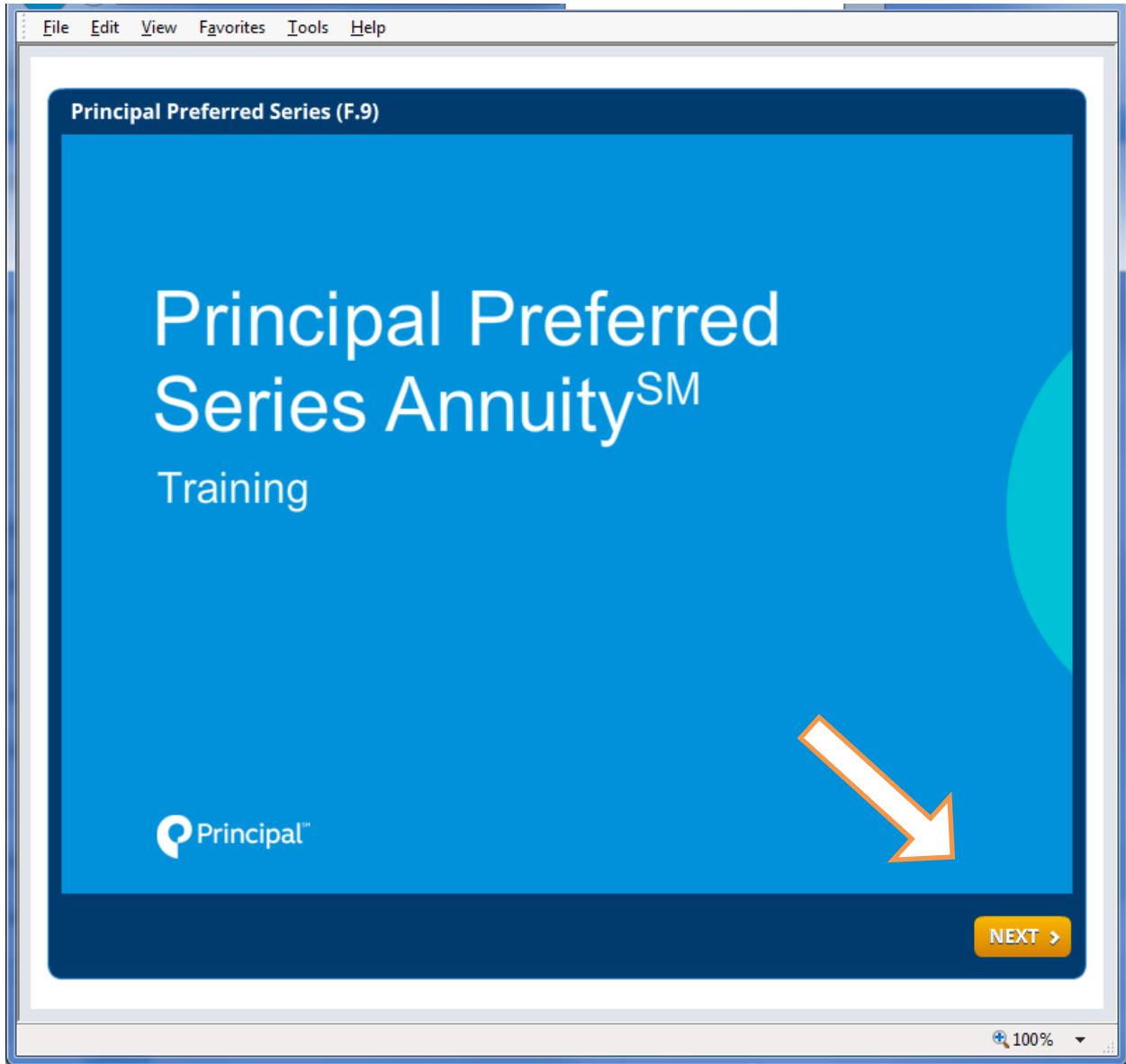
4. Once you are registered and on the Welcome screen, select "My Product Training"



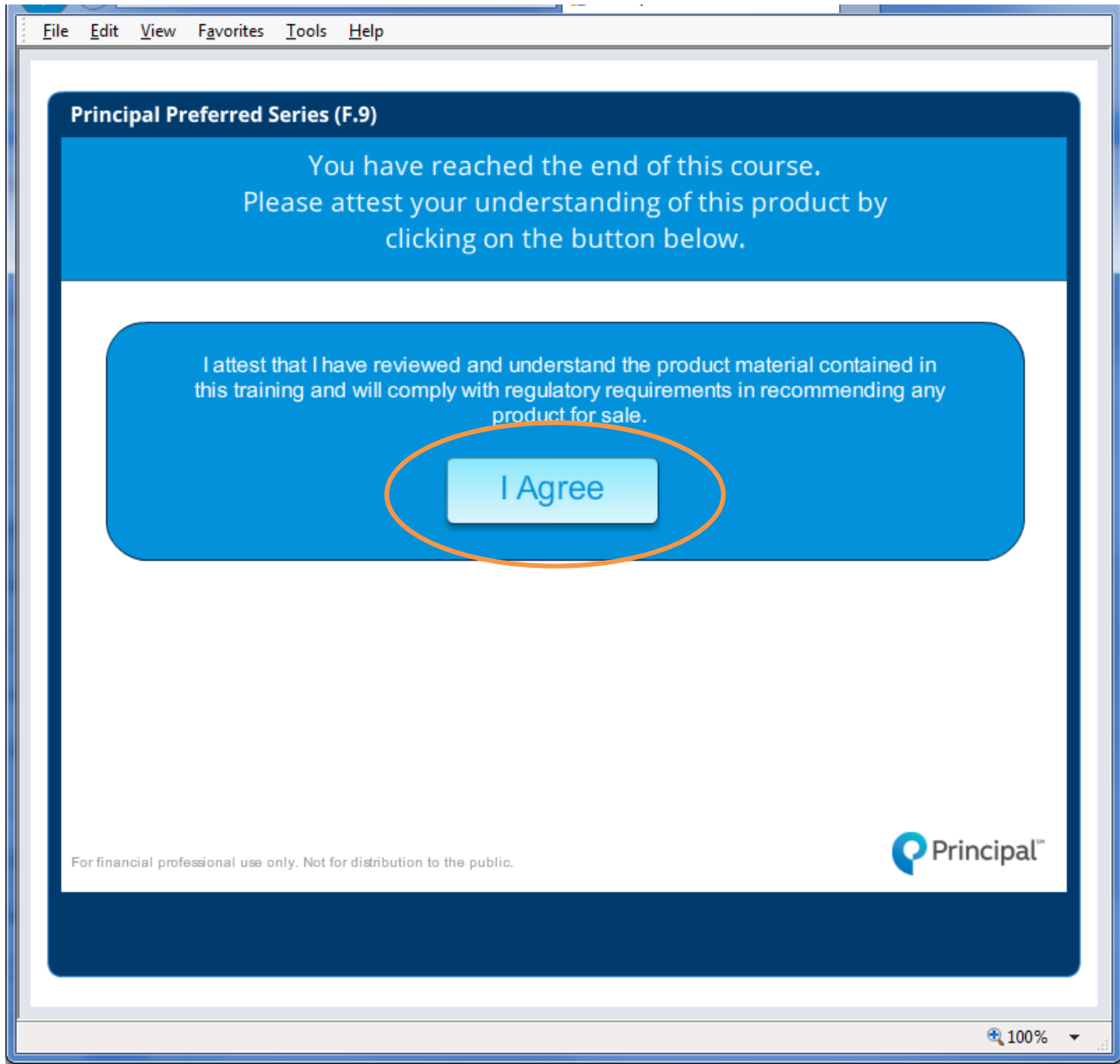
5. Select a course that you'd like to complete training for by clicking "launch" next to that product

Principal Product Specific Training Broker: Home Office		
<input type="checkbox"/>	Course Presentations (click to expand or collapse)	Date Completed
<input checked="" type="checkbox"/>	Flexible Premium Deferred Annuity Plus (F.1) Launch	10/27/2015
<input checked="" type="checkbox"/>	Principal Deferred Income Annuity (F.8) Launch	11/18/2015
<input type="checkbox"/>	Principal Freedom SM Variable Annuity 2 (v.2) Launch	
<input type="checkbox"/>	Principal Guaranteed Fixed Annuity (F.2) Launch	
<input type="checkbox"/>	Principal Guaranteed/Elite Fixed Annuity (F.7) Launch	
<input checked="" type="checkbox"/>	Principal Income Annuity (F.5) Launch	10/27/2015
<input checked="" type="checkbox"/>	Principal Investment Plus Variable Annuity SM (F.4) Launch	10/27/2015

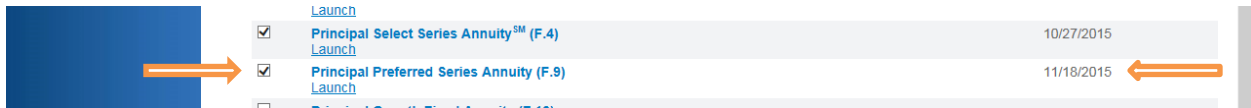
6. Course will pop up in separate window. Use controls in bottom right to navigate through course



7. After completing course, attest your completion and close training course window



8. Once you have exited the training course, you will have a completion date noting that you completed the course



9. Congratulations! You've completed one of our product training courses!